

No.1 Peptide Company in Korea

## Table of Contents

#### 1. HLB PEP Prologue

- 01) Understanding Peptide Pharmaceuticals
- 02) The Nation's Leading Peptide Expert
- 03) Peptide Value Chain & HLB PEP
- 04) Key Business Areas and Pipeline

#### 2. Core competitiveness

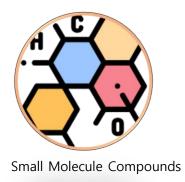
- 01) Overview
- 02) Strengthening Core Business(API, CDMO)
- 03) Securing Cash Cow (Cosmetics)
- 04) Upside Potential (New Drug Development)

# 1. HLB PEP Prologue

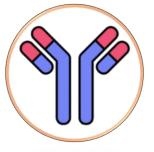
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## Diversifying Pharmaceutical Market



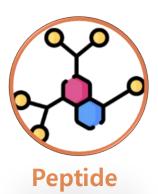
- Over USD 90 billion
- Easy Mass Production, High Dosing Convenience
- Issues with Selectivity and Resistance



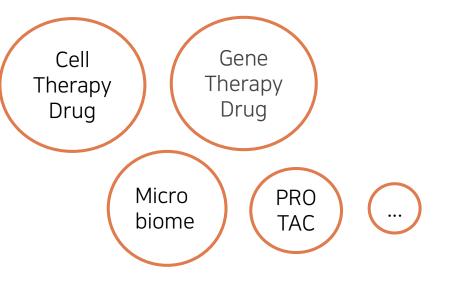
Monoclonal Antibodies



- Over USD 200 billion
- High Target Specificity, Immune Activation
- High Production Costs, Concerns About **Immunogenicity**



- Over USD 50 billion
- High Affinity and Safety
- Rapid Onset of Action, Advantageous Drug Design
- Short Half-life, High Synthesis Complexity

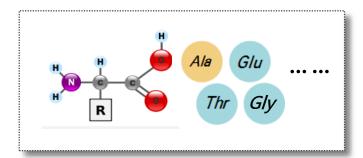




## Peptide Pharmaceuticals?

#### Amino acid

Fundamental units of proteins that make up living organisms Molecules composed of C, H, O, and N / 20 different types

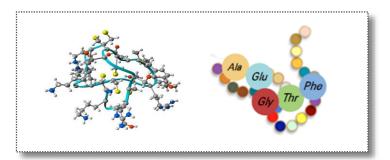




Amino Acid Infusion Solution

#### Peptide

A chain of 2 to 50 amino acids linked by peptide bonds. When more than 10 amino acids are linked, it is called a polypeptide.





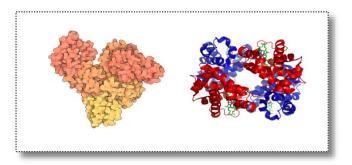
Obesity / Diabetes Medications



Infertility / Prostate Cancer Medications

#### Protein

A polymer composed of multiple polypeptides linked together.





Rheumatoid Arthritis / Joint Disease Treatments



Breast Cancer Treatments



## The Rapidly Advancing Peptide Market

#### Why Peptide Biopharmaceuticals?

- Peptide drugs are hormone-based biopharmaceuticals that are involved in signal transmission and functional regulation within the human body, making them biocompatible and human-friendly therapeutic agents.
- Driven by advancements in biotechnology, the peptide sector is entering a phase of rapid expansion and is quickly emerging as a game-changer in the pharmaceutical industry.
- Promising Areas
  - Chronic Metabolic Disease Treatments (e.g., Diabetes, Obesity)
  - ② Cardiovascular Disease and Anti-Cancer Treatments
- Peptide Material (API) Development and Production

Global Peptide Pharmaceuticals Market Size and Growth Rate Peptide GLP-1, Chronic Disease Treatments (Obesity/Diabetes) IN 2025 USD 52.5 billion CAGR 7.5% (2023~2032) Projected to Reach a 100 Trillion IN 2034 USD 83.7 billon KRW Market by 2030 Market Outlook for Peptide Pharmaceuticals and **Obesity Treatments** (십억달러) retatrutide (LLY) CagriSema orforglipron (LLY) danuglipron Oral semaglutide zepbound **USA** Zepbound (LLY) 30 Wegovy (NVO) EU ASIA

Sources and Terminology

- ① Precedence Research (2025)
- ② GLP-1 (Glucagon -like Peptide): A glucagon-like peptide that stimulates insulin secretion and inhibits glucagon, targeting diabetes and obesity.



## Korea's 'Best' Peptide Expert



#### 2000~2010

o Founded Anygen Co., Ltd.

Venture Business Certification / Small and Medium Business Administration

- 05 Technology Innovation (INNO-BIZ) Selection of SMEs
- 06 Obtained ISO 9001 and ISO 14001 Certifications
- 10 Peptide GMP Plant 1 (Jangseong, Jeollanam-do)

#### Dr. Jae II, Kim

- Tokyo University, Ph.D. (Biophysics and Biochemistry)
- Assistant Prof. of Tokyo Univ.
   (Pharmaceutical Sciences School)
- Mitsubishi R&D center (Researcher)
- Prof. of GIST(Gwangju Institute of Science & Technology)
- Published over 150 research papers, including in Nature, and holds 37 patents.

# Journal content \* Journal home - Advance online publication - Advance State - Advance online publication - Current issue \* Advance online publication - Current issue \* Active Wiley - Advance online publication - Current issue \* Active Wiley - Advance online publication - Current issue \* Active Wiley - Advance online publication - Current issue \* Active Wiley - Advance - Advance

#### 2011~2015

- 11 Korea's First GMP Certification for Peptide Active Pharmaceutical Ingredients Leuprorelin Approval
  - Approval for DesmopressinLeuprorelin DMF Submission/ U.S. Food and Drug Administration (FDA)
  - 13 Approval for Exenatide Approval for Ziconotide

#### 2016~2025

✓ 16 Listed on the KOSDAQ Market

India DCGI Approval for Leuprorelin

- 18 Completed Construction of Osong Plant No. 2 (Peptide Pharm Osong)
- 20 GMP Certification for Peptide Active Pharmaceutical Ingredients at Osong Plant No. 2
- Ganirelix DMF Submission / U.S. Food and Drug Administration (FDA)
- 25 Acquisition by HLB Group (Company Name Changed to HLB PEP)

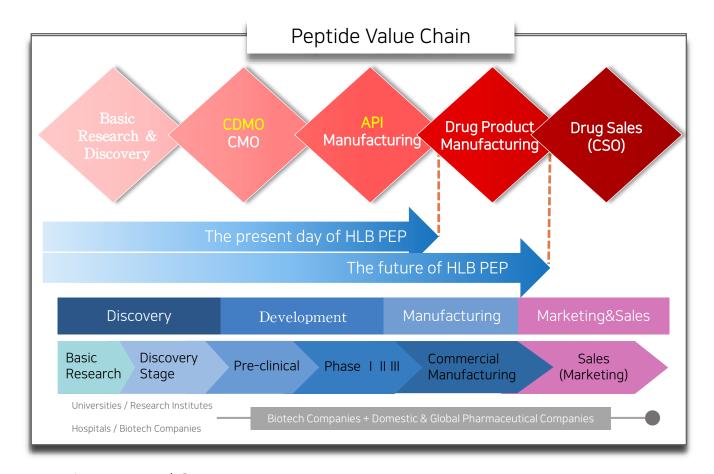
### **HLB PEP Prologue**



## Peptide Value Chain & HLB PEP

#### Role & Position of HLB PEP

- Peptide pharmaceuticals are developed into new drugs through the process of <Discovery → Research → Clinical Trials → Review → Approval>
- Activating Collaboration Systems Due to High Technical Complexity
  - **1** Discovery and Production of Basic Research Materials (Non-GMP)
  - 2 Large-Scale GMP Production of Clinical-Grade Active Pharmaceutical Ingredients (API)
  - Manufacturing and Sales of Finished Dosage Pharmaceutical Products (DP) (CSO)
- HLB PEP provides comprehensive services ranging from basic research to pharmaceutical material development, production, and clinical protocol preparation.





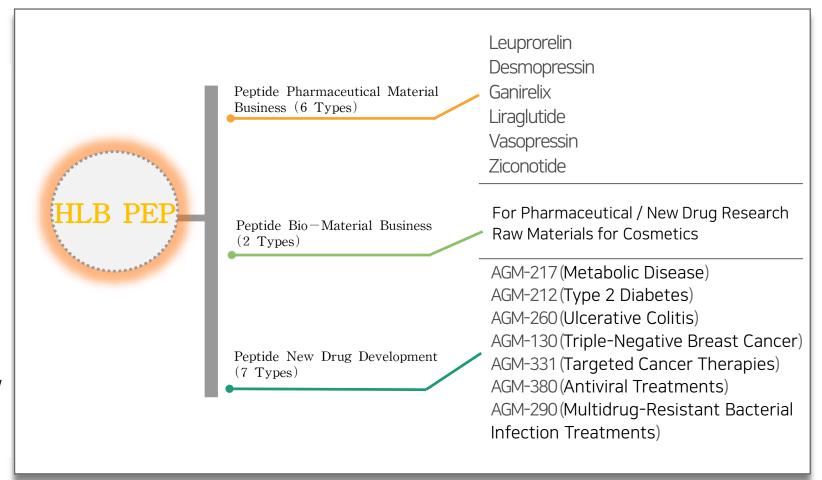
- ③ CDMO (Contract Development Manufacturing Organization)
- © CSO (Contract Sales Organization)



## Key Business Areas and Pipeline

#### Distinctive Development Capabilities

- In the global peptide pharmaceutical materials market, which is dominated by a limited number of companies, HLB PEP became the first in Korea to obtain GMP certification and has produced over 5,000 types of peptide materials per year.
- O By supplying customized peptide products—distinct from those of existing global competitors—to domestic and international pharmaceutical companies, HLB PEP promotes the development of improved new drugs.



## 2. Core Competitiveness

- 01) Overview
- 02) Strengthening Core Business(API, CDMO)
- 03) Securing Cash Cow (Cosmetics)
- 04) Upside Potential (New Drug Development)



## Overview



Cash Cow

Functional Peptide Cosmetics **Upside Potential** 

Peptide-based Obesity New Drug

**Strengthening Existing Business** 

API CDMO

Securing Ample Liquidity

Addressing Management Issues



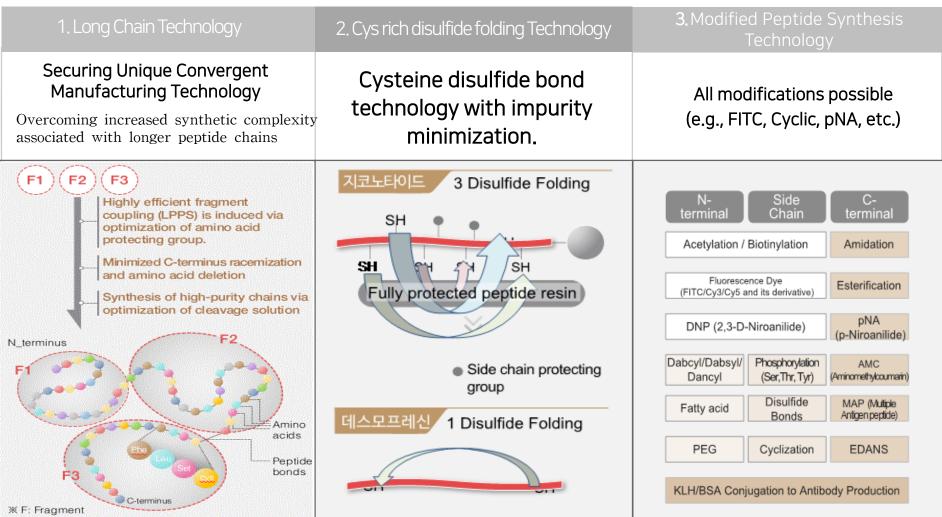
Strengthening Networking

Enhancing Brand Awareness



## Strengthening Core Business – Advancing API Development Technology







## GMP service package for CDMO

## **GMP Service Package** Analytical Development and Characterization Method Validation Full stability testing according to KFDA/ICH guidelines over 48 months **Process Validation** All batch documentation and any support documentation required, including a CTD package and a US or European DMF when needed.

#### **GMP Standard Specifications**

- Appearance
- Solubility
- Identity by Mass Spectral Analysis (LC-MS)
- Amino acid Analysis
- Peptide Purity by HPLC
- Related Substances by HPLC
- Assay by Peptide Content
- Bacterial Endotoxins
- Counter-ion Content
- Water Content
- Mass Balance
- Specific Rotation
- Residual Organic Solvents by GC
- Trifluoroacetic acid Content
- Inorganic Fluoride
- Bioburden
- UV
- FT-IR

## Core competitiveness



## Global business market



- Accreditation Certificate of Foreign Drug Manufacturer / Ministry of Health, Labor and Welfare of Japan
- Acquiring orders on CDMO business for clinical drugs in progress
- Management of offices in Japan (7 branches)
- CDMO Service from Japanese customers



- DMF Registration of Lleuprorelin, Ganirelix to FDA
- Consultation for cGMP and FDA approval (Interchem, U.S.)



- Exporting Leuprorelin to Taiwan
- Exporting Desmopressin to Taiwan
- CDMO Service from Taiwan customers



- EU-GMP approval in progress after Gap Analysis
- QP Qualified from Italy company
- CDMO Service form EU Customers



- Exporting Leuprorelin to Mexico
- New market entry with BIRMEX (Govern. Company)



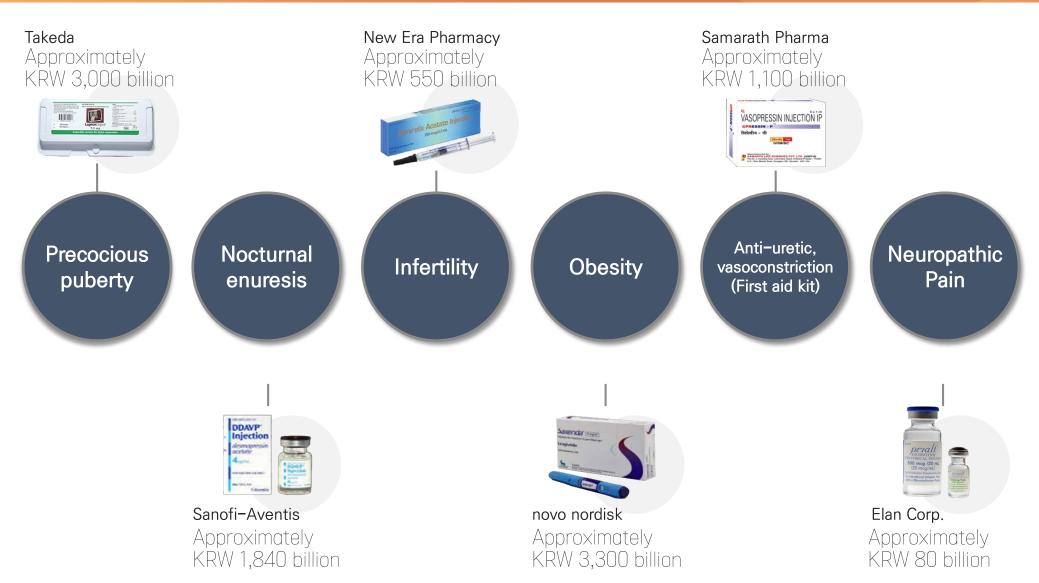
## Has many track records in global clinical trials (CDMO)

Applicant	Stage	Contents
Company "N"	Phase 1	Process development, API manufacturing, CMC, 36 months stability 300 g (100 g * three batches)
Company "C"	Phase 1	Process development, API manufacturing, CMC, 36 months stability 300 g (100 g * three batches)
Company "O	Phase 1	CMC, 36 months stability 2 g
Company "C"	Phase 1, 2	API manufacturing, stability 30 g (10 g * three batches)
Company "Y"	Phase 1, 2	Product manufacturing, CMC 70 g, 5 g
Company (**)	Phase 1	Process development, API manufacturing, CMC, 36 months stability 680 g (340 g * two batches)

Applicant	Stage	Contents
Company "H"	Phase 1	Process development, API manufacturing, CMC, 36 months stability 450 g (150 g * three batches)
Company N"	Phase 1	Process development, API manufacturing, CMC, 36 months stability 300 g (100 g * three batches)
Company *** "A"	Phase 1	Process development, API manufacturing, CMC, 36 months stability 300 g (100 g * three batches)
Company **A"	Phase 1	Process development, API manufacturing, CMC, 36 months stability 300 g (100 g * three batches)
Company (**)	Phase 1	Process development, API manufacturing, CMC, 36 months stability 270 g (90 g * three batches)
Company D"	Phase 1	API production 100 g
Company H"	Phase 1	Product manufacturing, CMC



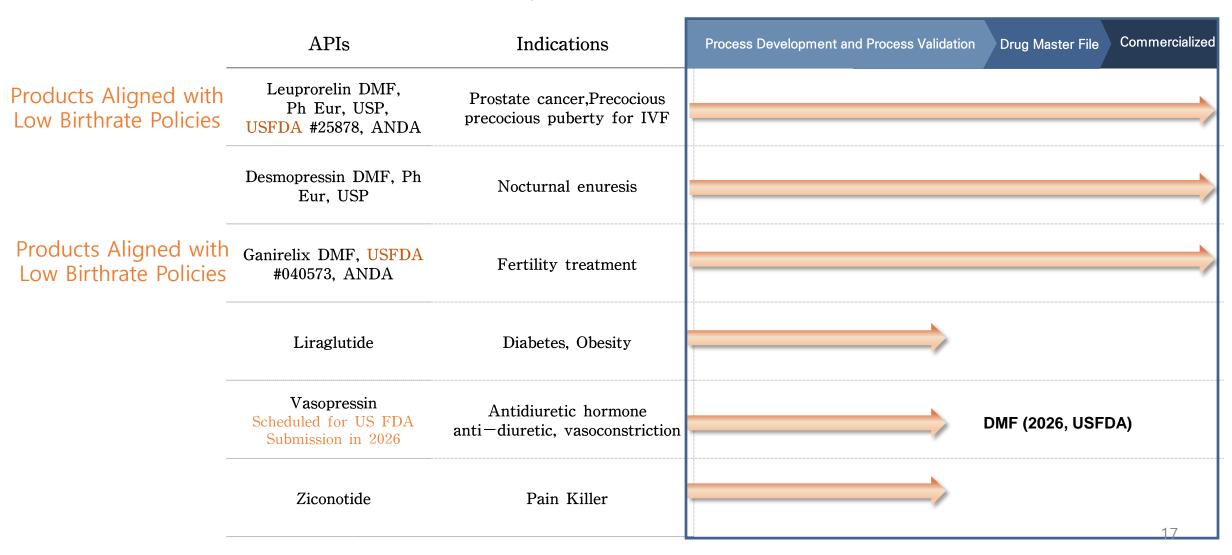
## Development of product (API) with high market value





## Strengthening Core Business – Expanding API Indications & Markets

#### Beyond Korea to the World!





## Strengthening Core Business – Expanding Production Capacity

Expansion of production lines and advancement of synthesis/purification processes, securing cGMP certification.

#### Plant 1) Jangseong GMP



- OKorea's First Dedicated Peptide GMP Facility
- O European Medicines Agency QP Certification

Korea's First GMP-Certified Smart Factory Currently pursuing cGMP certifications from Japan's PMDA, the U.S. FDA, and EU-GMP certification from Europe.

- ✓ Entering the Global CDMO Market
- ✓ Export of Active Pharmaceutical Ingredients(API)

#### Plant 2) Osong GMP



Currently implementing and advancing smart factory systems

Implemented system

MES (Manufacturing Execution System)

Bar-Code System

- KGMP Certification
- EU-GMP, cGMP, PMDA Approval in Progress
- O European Medicines Agency QP Certification
- O USFDA Preliminary Inspection Completed
- O LIMS Implementation in Progress 18

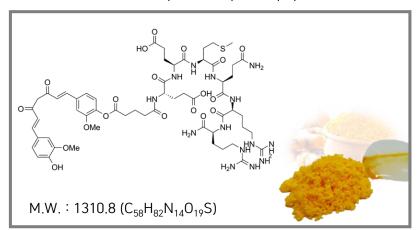


## Securing Cash Cow – Development of Functional Cosmetics

Patented Curcumin Technology: Solving the Absorption Challenge



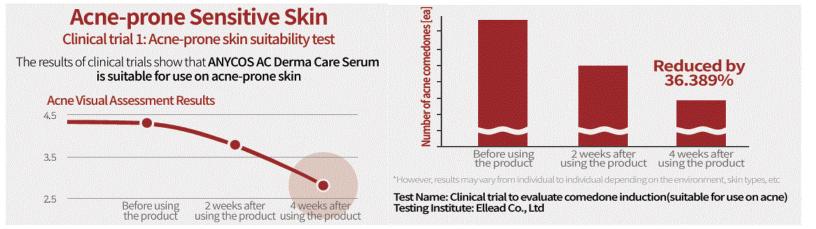
INCI Name: Curcuminyl Glutaroyl Hexapeptide-24 Amide



Skin Irritation Evaluation Results



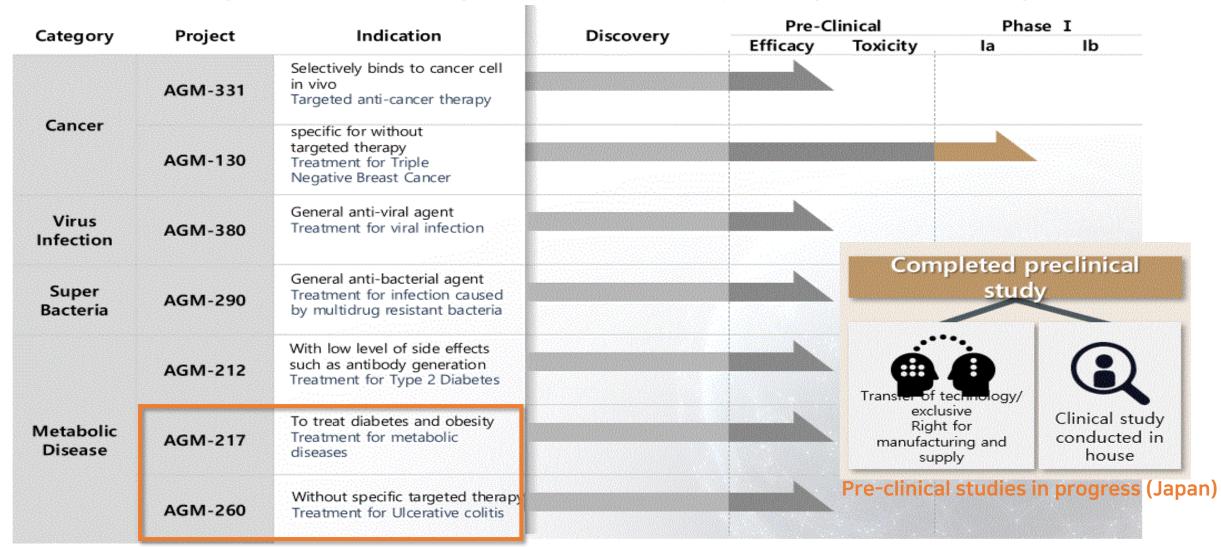
Suitability Assessment for Use on Acne-Prone Skin (Clinical Human Trial)





## Securing Cash Cow – Development of Functional Cosmetics

#### Advancing as a Global New Drug Development Company Utilizing Peptide Technology





## Upside Potential - Development of Obesity New Drugs

New Drug

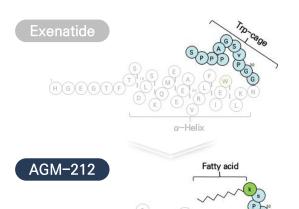


**\$19.5 billion** CAGR: 6.1 %



- Exenatide (exenatide) based type 2 diabetes
- Based on superior in vivo safety improved sustained blood glucose level lowering effect compared to liraglutide
- Prominent reduction of side effects such as antibody formation
- Completed registration of invention of matter and use

Authority	Application number	Filing date	Name of invention
Domestic	10-1768446	8/9/2017	
Japan	6438563	11/22/2018	
Europe	3121195	1/2/2019	Newly developed derivative of exenatide and its use
China	ZL 201580015260.9	3/16/2021	
USA	11,103,557	8/31/2021	

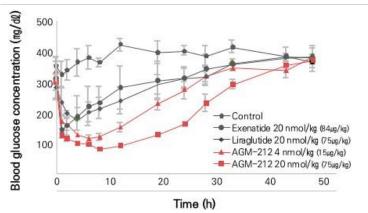


H G E G T

#### Using rat model in vivo safety study

Parameter	Exendin-4	AGM-212
<b>t</b> 1/2 (h)	0.47	2.25
T <sub>max</sub> (h)	0.88	2.5
C <sub>max</sub> (ng/mL)	69.2	354
AUC (ng h/mL)	92.2	1817.8
Vd (mL/kg)	3759.8	833.2
CI (mL/h/kg)	5483.5	256.9

#### In diabetes mouse model study on antidiabetic efficacy



Biochemical Pharmacology 151 (2018) 59-68



## Upside Potential - Development of Obesity New Drugs



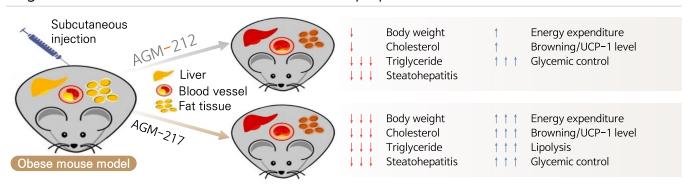
135 trillion KRW by 2030

AGM-217 Metabolic Obesity Treatment Peptides

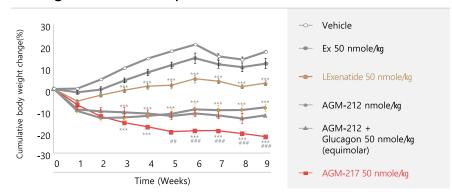
- √ 'Fat-burning' effect surpassing existing treatments
- ✓ Long-acting (SR) and patch formulations under consideration for development

Country of application	Application Number (Registration Number)	Application Date (Registration Date)	Title of the Invention	
Korea	(10-2496719)	(2023-02-01)	Exenatide Heterodimer Analog and Its Uses	
Canada	3147770	2022-02-11		
United States (U.S.)	17/635,039	2022-02-14		
China	202080057405.2	2022-02-11	Exenatide Analog and Its Uses	
Europe	20852849.7	2022-02-16		
Japan	7425855	2024-01-23		

Regulation of metabolic functions in the body by AGM-217



#### Weight loss efficacy in obese mouse models





## Upside Potential - Development of Ulcerative Colitis New Drugs



Over 14 trillion KRW
CAGR 5%
20 trillion KRW by 2030

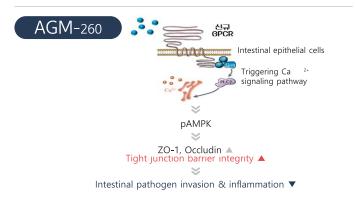
#### AGM-260 Ulcerative Colitis Treatment

- ✓ Discovery of highly specific optimal GPCR (Novel Therapeutic Agent)
- ✓ Local anti-inflammatory effect and promotion of intestinal mucosal healing
- ✓ Oral formulation under consideration

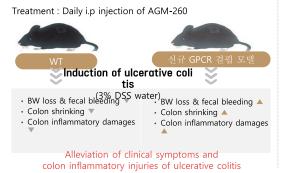
Korea	10-2021-0120647	2021-09-09
United States (U.S.)	18/557,576	2023-10-26
Europe	22867732.4	2023-10-26
China	202280032063.8	2023-10-30
Japan	2023-560932	2023-10-02
Canada	-	2023-10-25
Australia	2022342994	2023-09-27

Composition containing a novel compound for the prevention or treatment of inflammatory bowel disease

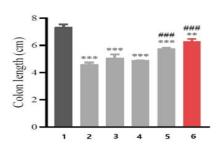
#### Mechanism of action of AGM-260 in intestinal cells



#### Confirmed anti-inflammatory effects in ulcerative colitis animal model mice







# Thank you!

