



BetterBond
PRIVATE
CLIENTS

A lending experience as
exclusive as your lifestyle

Beyond the ordinary home loan

For individuals with sophisticated financial needs, securing finance is not just about interest rates – it's about structuring wealth intelligently. At **BetterBond Private Clients**, we craft unique lending solutions designed to optimise your financial position while ensuring seamless efficiency.



What is flexible, unique lending?

Unlike traditional home loans, unique lending solutions integrate a mix of collateral options – including listed shares, unit trusts, cash and property – to create a framework that aligns with your unique financial portfolio. This approach ensures:

Flexible repayment structures: tailored to your liquidity and long-term plans.



Cost efficiencies: through intelligent structuring.



Personalised solutions: not off-the-shelf financing.



Why BetterBond Private Clients?

In a world where private banks and wealth managers offer singular solutions, we provide options.

Our long-standing relationships with multiple private banks allow us to:

- Negotiate the best financing solution across institutions.
- Ensure a faster, more responsive service – our experts answer when you call.
- Guide you through the process, handling all the paperwork and financial motivations to secure optimal terms.

We partner with South Africa's elite property buyers – business owners, developers and investors who require a sophisticated approach to finance. Whether you're acquiring a luxury residence, investing in high-value developments or securing a holiday home abroad, we offer a concierge-level service designed around you.

A seamless, strategic process

- **Personal consultation:** understanding your full financial position.
- **Comprehensive analysis:** for the most effective lending strategy.
- **Exclusive banking access:** presenting the best financing solutions from multiple institutions.
- **Tailored execution:** managing every aspect to ensure a seamless outcome and freeing up your time to focus on more pressing priorities.



More than property. A lifestyle

At BetterBond Private Clients, we don't just finance homes – we facilitate lifestyles. Partnering with leading estate agents, attorneys and financial advisors, we curate opportunities that align with your ambitions. From exclusive estate residences to prime investment properties, we ensure every financial detail is meticulously handled.



Let's structure your next property acquisition with intelligence and finesse.

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